[POST-Chaco Period]

between the Terena and their Brazilian neighbors. Economically, the impact of a foreign people was felt in many ways. The proximity of Brazilian farmers, cattlemen, railroad workers, and traders, in itself stimulated a desire for change in habits, customs, and beliefs. The guiding hand of the missionaries and the managers of the Indian Posts affected the life of the Terena more intimately and directly. The missionaries taught the people to wear modern clothes, to use modern tools, and to learn to read Portuguese. The managers of the Posts taught the Indians to build modern houses and to clear land and plant new crops. In addition, they taught them such handicrafts as blacksmithing, bricklaying, leatherwork, and the use of the sewing machine. Inevitably, close association with the Brazilians created changes in the needs of the Terena; the dietary pattern began to change, and new demands for clothing, ornaments, and amusements became integral parts of Terena economy.

The economic effect of these contacts and changes was the growing dependence of the Terena on the money economy of their Brazilian neighbors. In order to get clothes, tools, rice, maté tea, matches, tobacco, and alcoholic beverages the Indians needed money. The railroad and the cattle ranches offered a ready labor market and we find the Terena in increasing numbers going to work as cattle drivers and horse breakers on the ranches and as section hands on the railroad. The labor market also increased travel and a widening consciousness of the non-Indian world. The Indians became acquainted with the larger towns, such as Campo Grande and Porto Esperança. Some of the Terena were stimulated in their desire to learn to read, to do simple arithmetic, and to understand the ways of the strange new world. In addition to the demand for labor, the cattle ranches and the nearby towns of Taunay, Aquidauana, and Miranda offered a ready market for manioc meal, raw sugar, and hand-woven hammocks. In this way wage labor and trade became essential elements in Terena economy.

In spite of these changes subsistence agriculture, even today, forms the basis of livelihood. On their lots the Terena produce manioc, maize, beans, squashes, sugarcane, rice, bananas, oranges, mangoes, and a few additional minor crops. Man-